Assessment of the Economic Value and Job Creation Impacts of Project Capital Investment Activity under the EB-5 Regional Center Program

Federal Fiscal Years 2014-15

Jeffrey B. Carr, President Robert A. Chase, Senior Economist Economic & Policy Resources, Inc.





Study Background and Context

- This study sought to build upon past impact assessment studies (in 2013, 2015, 2017, and 2018), which had various limitations and/or lacked a robust state-by-state project data set that was used in this impact contribution study
 - Although more robust by using a "CGGE" input-output tool that allows for accurate impact measurement within the U.S. economy as a whole, it measures only the project capital investment effects
 - Does not measure impacts of "operations" of projects or the economic contributions of investor households after they establish residency [By excluding two program activity areas—results are likely conservative]
- EB-5 capital investment under the regional center program has led to substantial new investment and economic benefits for the U.S. economy
 - A jointly sponsored economic contribution study by the EB-5 Investment capital has been a

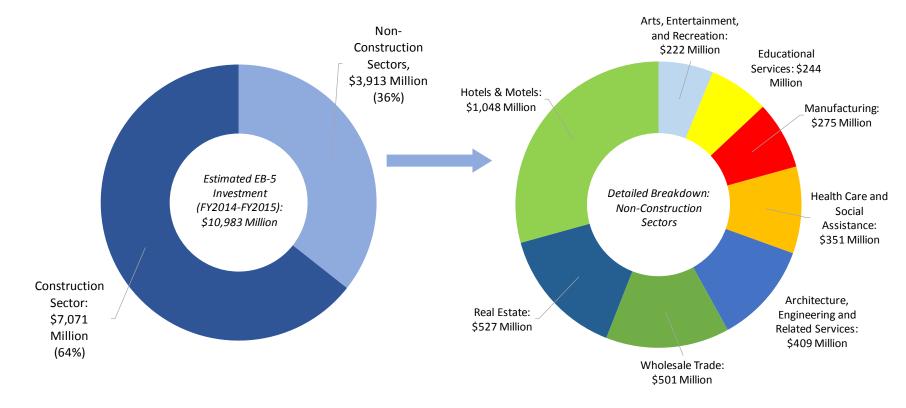
EB-5 RC Study-Background and Context

| Region | EB-5 Regional Center Number of Projects | EB-5 Investment (\$ Millions) |
|----------------------------|---|----------------------------------|
| Northeast | 58 | \$3,820.0 |
| Midwest | 24 | \$379.5 |
| South | 128 | \$2,613.0 |
| West | 139 | \$4,171.3 |
| United States Total | 349 | \$10,983.8 |
| Source: IIUSA | Prepared by Economic | & Policy Resources, Inc. |





EB-5 RC Study-Profile of Capital Investment



Source: IIUSA

Prepared by: EPR, IIUSA





EB-5 RC Study-Profile of Capital Investment

| NAICS | Industry Name | Northeast | Midwest | South | West | Total US |
|-------|---|------------|----------|------------|------------|-------------|
| 11 | Agriculture, Forestry, Fishing & Hunting | | | \$3.00 | \$31.58 | \$34.58 |
| 21 | Mining | | | \$58.50 | | \$58.50 |
| 22 | Utilities | | | | | \$0.00 |
| 23 | Construction | \$2,818.00 | \$132.50 | \$1,386.03 | \$2,734.24 | \$7,070.76 |
| 31 | Manufacturing | \$95.00 | \$33.50 | \$132.75 | \$13.36 | \$274.61 |
| 42 | Wholesale Trade | \$377.17 | | \$15.13 | \$108.21 | \$500.50 |
| 44 | Retail Trade | | | | \$111.25 | \$111.25 |
| 48 | Transporatation and Warehousing | | | | \$39.92 | \$39.92 |
| 51 | Information | | | | \$0.50 | \$0.50 |
| 52 | Finance and Insurance | | | | | \$0.00 |
| 53 | Real Estate and Rental and Leasing | \$142.25 | | \$315.83 | \$69.35 | \$527.43 |
| 54 | Professional, Scientific & Technical Services | | \$11.25 | \$144.25 | \$253.46 | \$408.96 |
| 55 | Management of Companies and Enterprises | | | | | \$0.00 |
| 56 | Administration & Waste Management | \$26.50 | | \$4.25 | | \$30.75 |
| 61 | Educational Services | \$4.00 | \$34.00 | \$203.88 | \$1.88 | \$243.75 |
| 62 | Health Care and Social Assistance | \$15.00 | \$47.00 | \$28.15 | \$260.66 | \$350.81 |
| 71 | Arts, Entertainment, and Recreation | \$170.00 | | \$52.00 | | \$222.00 |
| 72 | Accommodation and Food Services | \$168.08 | \$121.25 | \$269.25 | \$489.10 | \$1,047.69 |
| 81 | Other Services (except Public Administration) | \$4.00 | | | \$57.73 | \$61.73 |
| | Total, All Industries | \$3,820.00 | \$379.50 | \$2,613.00 | \$4,171.25 | \$10,983.75 |

Prepared by Economic & Policy Resources, Inc.

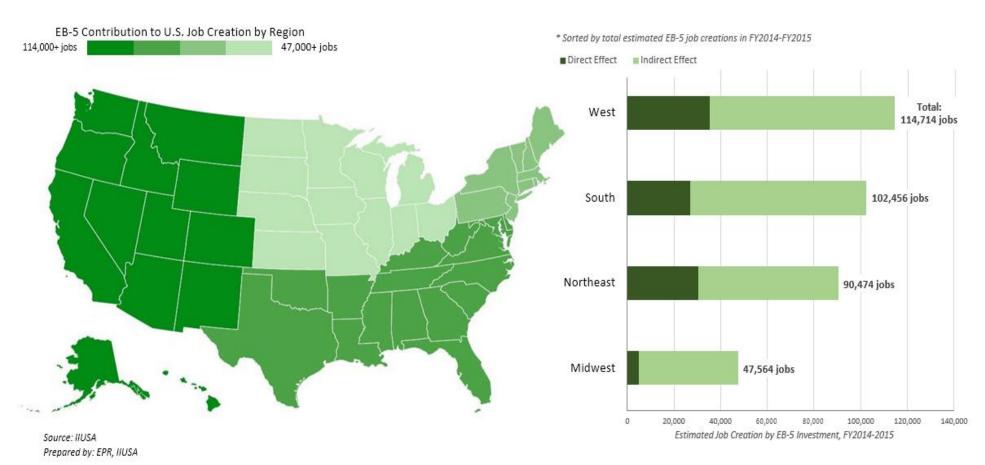




| Total Jobs | Jobs Generated by Project Location | | | | | |
|---|------------------------------------|---------|--------|---------|---------|--|
| Generated in Region | Northeast | Midwest | South | West | Total | |
| Northeast | 73,956 | 1,185 | 9,093 | 6,240 | 90,474 | |
| Midwest | 12,819 | 9,645 | 11,876 | 13,224 | 47,564 | |
| South | 20,828 | 2,409 | 63,258 | 15,961 | 102,456 | |
| West | 6,220 | 1,157 | 7,161 | 100,176 | 114,714 | |
| Total | 113,823 | 14,396 | 91,388 | 135,601 | 355,208 | |
| Prepared by Economic & Policy Resources | | | | | | |











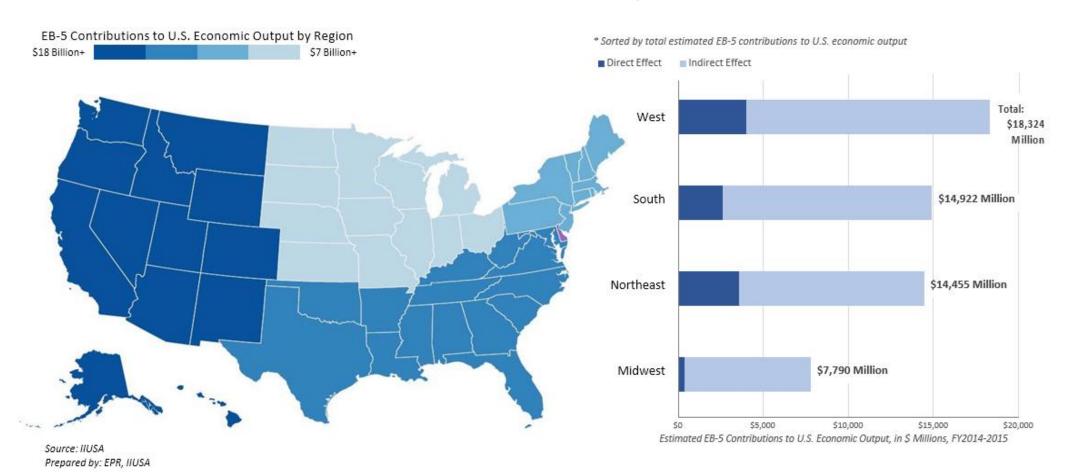
| NAICS | Industry Name | Northeast | Midwest | South | West | Total US |
|-------|---|-------------|------------|-------------|-------------|-------------|
| | Total Output (Direct + Indirect) | \$14,454.63 | \$7,789.61 | \$14,921.72 | \$18,324.27 | \$55,490.23 |
| 1 | 1 Agriculture, Forestry, Fishing & Hunting | \$67.02 | \$109.82 | \$176.64 | \$317.70 | \$671.18 |
| 2 | 1 Mining | \$32.58 | \$33.50 | \$187.11 | \$84.14 | \$337.33 |
| 2 | 2 Utilities | \$144.94 | \$98.52 | \$216.67 | \$158.46 | \$618.59 |
| 2 | 3 Construction | \$285.25 | \$195.55 | \$364.46 | \$440.64 | \$1,285.90 |
| 3 | 1 Manufacturing | \$2,254.17 | \$2,735.76 | \$3,565.45 | \$3,845.36 | \$12,400.74 |
| 4 | 2 Wholesale Trade | \$803.15 | \$497.53 | \$851.84 | \$930.86 | \$3,083.37 |
| 4 | 4 Retail Trade | \$779.13 | \$437.66 | \$881.40 | \$1,045.91 | \$3,144.10 |
| 4 | 8 Transporatation & Warehousing | \$351.92 | \$324.43 | \$589.47 | \$518.48 | \$1,784.29 |
| 5 | 1 Information | \$816.02 | \$343.88 | \$758.84 | \$1,162.06 | \$3,080.81 |
| 5 | 2 Finance & Insurance | \$1,408.61 | \$561.88 | \$902.77 | \$1,086.95 | \$3,960.21 |
| 5 | 3 Real Estate & Rental and Leasing | \$204.27 | \$141.33 | \$352.79 | \$449.75 | \$1,148.13 |
| 5 | 4 Professional, Scientific & Technical Services | \$1,026.62 | \$366.16 | \$753.84 | \$1,001.16 | \$3,147.78 |
| 5 | 5 Management of Companies and Enterprises | \$407.66 | \$290.81 | \$279.58 | \$421.69 | \$1,399.74 |
| 5 | 6 Administration & Waste Management | \$318.74 | \$191.73 | \$415.60 | \$450.77 | \$1,376.85 |
| 6 | 1 Educational Services | \$160.00 | \$51.70 | \$82.99 | \$100.39 | \$395.08 |
| 6 | 2 Health Care & Social Assistance | \$866.96 | \$461.17 | \$789.19 | \$884.23 | \$3,001.55 |
| 7 | 1 Arts, Entertainment & Recreation | \$108.19 | \$58.84 | \$110.26 | \$162.75 | \$440.04 |
| 7 | 2 Accommodation & Food Services | \$292.91 | \$157.60 | \$358.98 | \$478.04 | \$1,287.53 |
| 8 | 1 Other Services (ex. Public Administration) | \$257.23 | \$163.15 | \$317.12 | \$357.22 | \$1,094.73 |
| 9 | 3 Government | \$108.03 | \$72.11 | \$149.09 | \$161.88 | \$491.11 |
| 9 | 8 Non-NAICS Industries | \$199.28 | \$116.98 | \$215.79 | \$242.25 | \$774.30 |
| | Total Indirect Output | \$10,892.68 | \$7,410.11 | \$12,319.85 | \$14,300.71 | \$44,923.35 |
| | Total Direct Output | \$3,561.96 | \$379.50 | \$2,601.87 | \$4,023.55 | \$10,566.88 |



Prepared by Economic & Policy Resources, Inc.











| NAICS | Industry Name | Northeast | Midwest | South | West | Total US |
|-------|---|------------|------------|------------|------------|-------------|
| | Total Labor Income (Direct + Indirect) | \$6,546.63 | \$2,850.76 | \$5,988.52 | \$7,635.85 | \$23,021.76 |
| 11 | 1 Agriculture, Forestry, Fishing & Hunting | \$12.17 | \$12.69 | \$34.16 | \$52.59 | \$111.61 |
| 2 | 1 Mining | \$14.74 | \$14.51 | \$63.42 | \$30.76 | \$123.44 |
| 2 | 2 Utilities | \$36.89 | \$24.27 | \$53.40 | \$41.60 | \$156.16 |
| 23 | 3 Construction | \$185.99 | \$127.50 | \$237.63 | \$289.38 | \$840.49 |
| 3 | 1 Manufacturing | \$474.14 | \$539.17 | \$573.29 | \$527.71 | \$2,114.30 |
| 42 | 2 Wholesale Trade | \$217.97 | \$135.02 | \$231.18 | \$255.91 | \$840.07 |
| 4 | 4 Retail Trade | \$356.22 | \$200.10 | \$402.98 | \$481.78 | \$1,441.08 |
| 48 | 8 Transporatation & Warehousing | \$149.23 | \$130.06 | \$249.72 | \$218.51 | \$747.52 |
| 5 | 1 Information | \$191.83 | \$78.53 | \$167.41 | \$279.01 | \$716.77 |
| 52 | 2 Finance & Insurance | \$443.54 | \$167.53 | \$252.33 | \$311.06 | \$1,174.46 |
| 53 | 3 Real Estate & Rental and Leasing | \$10.28 | \$36.79 | \$89.82 | \$116.90 | \$253.79 |
| 54 | 4 Professional, Scientific & Technical Services | \$675.05 | \$251.66 | \$515.83 | \$673.18 | \$2,115.72 |
| 5 | 5 Management of Companies and Enterprises | \$97.39 | \$69.48 | \$66.79 | \$101.39 | \$335.05 |
| 56 | 6 Administration & Waste Management | \$207.95 | \$129.78 | \$303.10 | \$305.35 | \$946.19 |
| 6 | 1 Educational Services | \$154.08 | \$49.79 | \$79.92 | \$97.43 | \$381.23 |
| 62 | 2 Health Care & Social Assistance | \$693.44 | \$370.77 | \$624.09 | \$705.72 | \$2,394.02 |
| 7 | 1 Arts, Entertainment & Recreation | \$60.98 | \$32.74 | \$60.29 | \$88.88 | \$242.89 |
| 72 | 2 Accommodation & Food Services | \$125.72 | \$68.20 | \$154.23 | \$204.42 | \$552.57 |
| 8 | 1 Other Services (ex. Public Administration) | \$159.60 | \$101.80 | \$201.04 | \$215.64 | \$678.08 |
| 93 | 3 Government | \$117.43 | \$77.94 | \$156.21 | \$174.34 | \$525.92 |
| 98 | 8 Non-NAICS Industries | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.01 |
| | Total Indirect Labor Income | \$4,384.65 | \$2,618.30 | \$4,516.86 | \$5,171.55 | \$16,691.37 |
| | Total Direct Labor Income | \$2,161.98 | \$232.45 | \$1,471.66 | \$2,464.30 | \$6,330.39 |

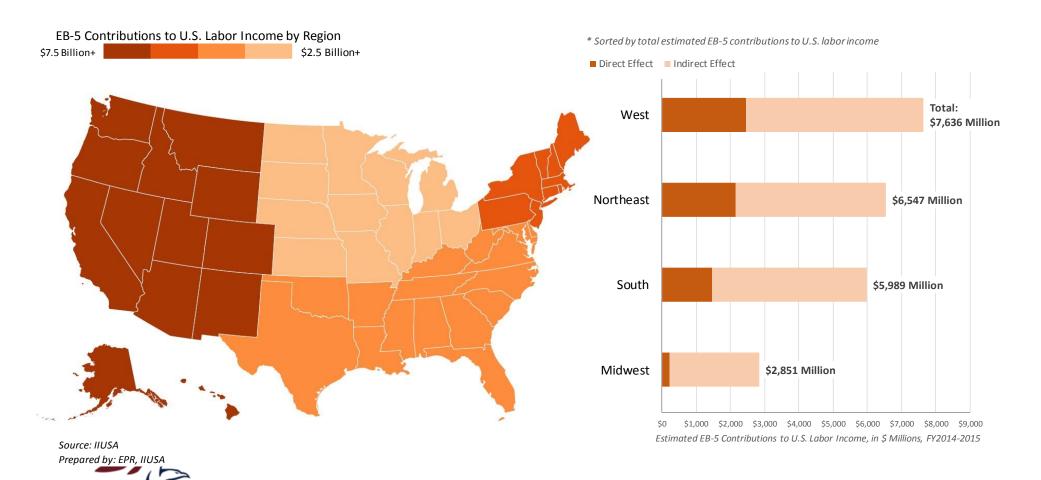
Notes: NAICS is North American Industrial Classification System; Total Indirect equals the sum of all listed industries; in Millions of \$2015

Prepared by Economic & Policy Resources, Inc.





IIUSA INVEST IN THE USA



IIUSA INVEST IN THE USA

- This study illustrates the potential of an unconstrained EB-5 regional center program
 - The FFY 2014-15 period was the last time program activity was demonstrably unconstrained by lack of an adequate number of visas or lack of a long-term program re-authorization
 - Illustrates the broad geographic impacts and significant contributions of an unconstrained regional center program to capital investment, job, output, and income growth in the U.S. economy
- Program impacts in fact represented significant portions of job, output, and labor income growth during the study timeframe
 - Comprised an estimated 6.6% of all U.S. net job growth over the period
 - Comprised an estimated 3.4% of all U.S. output growth over the period
 - Comprised approximately 2.0% of all U.S. labor income over the period
- As long as the regional center program is constrained for whatever reason—this represents "lost opportunity" versus its normal operating potential